# POOR MEN IN THE U.S. SENATE

Wesley L. Jones, of Washington, an Inspiring Example to Youth of America was openly predicted, even by Republi-

to write to-day, with the son of a farm Numerous hackmen shouted to me about noor for a long time, and we are poor laborer and a woman who had to work different hotels. I wanted to go to the now, for the matter of all that, but I for her living, is intended especially for fer with the dean of the law college, but I have achieved is more largely due to starts. boys of that description,

in some respects, on the floor of the House of Representatives. He was a blacksmith and a machinist. At the age of nineteen, killing time at a cheap hotel while walting for a promised place of embedding school, I had never received 50 "I wanted to practice my profession," while waiting for a promised place of em- cents a day in my life, and I worked and Washington seemed to offer adployment, he idly picked up a little blog-raphy of Abraham Lincoln. He has even forgotten the name of the author, but the stimulating facts were all that he needed.

A willing clerk in a country store, Joseph G. Cannon heard two lawyers try an exciting lawsuit. "I said then," he has told me, 'that I would wear rags and go hungry to be like them." Only another illustration out of a living and achieving

An Inspiring Example.

One of the new Senators, Wesley L. Jones, of the State of Washington-and he is the man I am to write aboutis an inspiring example of what industry, integrity, courage, and self-control will accomplish in America. Moreover, he has shown conclusively that the magic of money, much as it is loved or despised in this country, is not necessary to open the sacred door of the United States Senate. Jones is a poor man. The Republican he beat at a primary election is the president of seven banks and was intrenched behind the friendships and other assets of a long career in public life and politics. Jones simply went among the peo-ple and talked. They knew him, and they voted for him.

Physically, Jones belongs to the Mc-Kinley and Bryan group of orators, law-yers, and politicians. Toll, however, has dug lines in his attractive and interesting face, broadened the tips of fingers, and muscularized his bony wrists. Intellectually and morally, he is Wesley Jones himself, having his own code of ethics as well as his own peculiar

Although a stumper of grace and power, he is not crazy to stand up and talk. "I can only remember," he said, "three set speeches during the whole of my ten years of service in the House of Representatives. Oratory in the city of Washington does not pay, either here or at The fallacy that it does pay costs Congress a good deal of time. Besides, a man should be careful not to become tedious and common."
"You were born," I said, "three days

after the death of your father, who was a private soldier in an Illinois regiment

#### Father a Farm Laborer.

"Yes: he was wounded at Fort Donelson, while fighting under Gen. Grant, and died a year and a half later, leaving my mother in poverty. Before enlisting in the army he had been a farm laborer. My mother worked by the day and week, and thus supported herself and her two children. When I was four years old also a farm laborer, having employ- o'clock at night. ing the inheritance and seeming destiny were in error.

out to work for wages?"
"That is so," Senator Jones replied. "I went eighteen miles away and worked three months for a farmer, taking \$30

heavy-footed horses kicking up the dust work. and the boys and girls of my acquaint-arce, dressed in their Sunday best, on try me and see for yourself,' I urged. their way to Bethany, where there was "No settled bargain was made. to be a grand celebration, including a pay all the way from \$12 to \$22 a month, speech by a local celebrity. But I was the foreman said. I stayed two months

July, when, as a member of Congress, I floor at night. I got my meals at cheap had stopped at Bethany to visit rela-tives and friends, Mr. Bliss called to see I didn't invariably eat three times a

blame. I want you to forgive me.'

plowed from choice, but I skipped some when admitted to the bar and ready for two lawyers and myself formed a partof the reasons and circumstances.

of my early life. He became a lawyer before the appellate court, lived through in time and the United States attorney the inquisition, and was duly licensed for the Northern district of Mississippi. He was also a national figure in the work

"I was a student at his little academy, row it was called, walking back and forth from my home in the country. He, I are rejoiced to say, became greatly intermother. My cash in hand now amounted ested in my work and welfare. When he to \$150-plenty, I felt certain, to estabreturn again except as a visitor.

Sets Out for Chicago. paying my way by teaching school and working at all kinds of farm labor. How I got the notion of being a lawyer, I "And you had accounted the horse for two years, and known as one of the great orators and a personal inventory would have shown that I had no more than when I began, who had been a section hand on a rail-except a wife and baby."

"And you had accounted the horse for two years, and known as one of the great orators and a personal inventory would have shown that I had no have the hard a personal inventory would have shown that I had no have the hard a personal inventory would have shown that I had no have the hard a personal inventory would have shown that I had no have the had a personal inventory would have shown that I had no have the had been a section hand on a rail-except a wife and have the had a personal inventory would have shown that I had no had been a section hand on a rail-except a wife and have the had a personal inventory would have shown that I had no had no had been a section hand on a rail-except a wife and have the had a personal inventory would have shown that I had no had no had been a section hand on a rail-except a wife and had a personal inventory would have shown that I had no had no had no had been a section hand on a rail-except a wife and had a personal inventory would have shown that I had no the idea doubtless originated, I borrowed ous circumstances?" I said.

some books of a lawyer. Having been "Well, you see, we had talked the matduly graduated from the Southern Illi- ter over," Senator Jones answered, "and believed in 1898 that the Republicans and each inquired about the other's baby.

There was James A. Tawney, of Minnesota, who is the most influential man, would be pretty expensive, and so I have done myself."

I didn't know how to get there, nor had my wife's intelligent, loyal help and cheerful self-denial than to anything I have done myself."

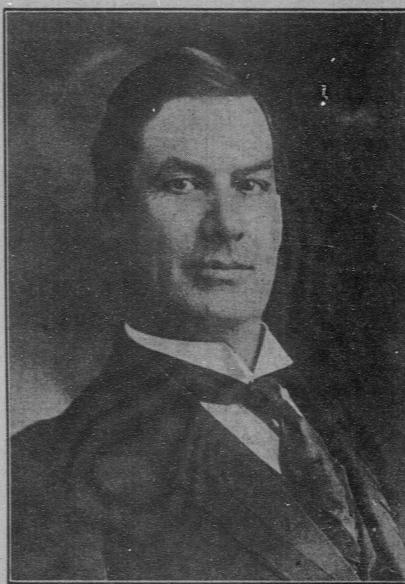
By JAMES B. MORROW.

The right kind of a boy is always helped, of course, by a sensible and seasonable word of encouragement. He has a listening ear and a hungry heart to start with. As a rule, too, he is deployably poor. The interview I purpose to write to-day, with the son of a farm to write to-day, with the son of a farm.

Inois College, the doors of which have long to which have long been closed, I set out for Chicago with the intention of getting employment in a law office. Never having been in a long time, and our figures were about right. Indeed, I wouldn't care to say how cheaply a man and his wife can get along when they have no money to spend. We were married and wo were "I made my campaign on borrowed money, getting \$750 at a bank on my law of the can get along when they have no money to spend. We were married and we were "I made my campaign on borrowed with the intention of getting employment in a law office. Never having been in a long time, and we are poor for a long time, and we are poor for a long time, and we are poor to start with the son of a farm.

Numerous hackmen shouted to me about noor for a long time, and we are poor to a long time.

## SENATOR FROM WASHINGTON.



HON. WESLEY L. JONES.

little land now and then from a neighbor. time of the year, and that I should have thing but the bare necessities of life be- learned, too, that the oracles of Bethany running errands.

Gets Job on a Farm.

"I stayed at a cheap hotel that night home after corn husking and giving it to and walked out into the country next on to say, "many changes have come to my mother. While nothing but a child morning. Very little of my money was North Yakima, now a driving and modin years, I ploughed, harrowed, cultivated left. Still, I was so utterly unsophisticat. ern city, and to central Washington. corn, and shocked wheat, besides doing ed that I didn't realize that my situation a thousand other tasks which kept me constantly at work from suarise until hand to mouth are not easily scared, any— Men with five-acre farms build "For six years I lived in that way, way. I met a man in the road. He cottages and live in comfort, and the going to the district school nearly every pointed to a big barn, saying: They certainty that their apple, pear, and winter and doing the roughest kind of farm labor in the spring, fall, and summer. My money, of course, was paid to milk a lot of cows night and morning.' peach or chards will have good crops season after season. Washington apples are sold in all of the large Eastern my mother. Fortunately, I rarely had a The barn and the large farm which surcent of my own to spend foolishly. One rounded it belonged to 'Long John' Went-Fourth of July, while employed by a worth, a famous Chicago politician. I for two weeks and a half. Land planted Mr. Bliss I remained at the plow all was tall and slim, and the foreman to fruit trees is selling for as much as Wagons went past the field, the thought I wasn't strong enough for the \$2,500 an acre. Even wild land, five miles

"'But it will not cost you anything to ditches, is worth \$600. enough to know that I was and received \$44, which was considerably poor, and that the dime I might be more than I had ever been given for "Years after that particular Fourth of using their books and of sleeping on the

day, at that. "In January my funds gave out and you plowed," he said, "and have been troubled to think that I was to biame, clothes were getting threadbare. Still, my clothes were getting threadbare. Still, my kima?" perhaps, because you stayed at home and bed on the office floor was costing me kima?" didn't go to town. It has been on my nothing, and, in fact, I thought I was I want you to forgive me.' studying law every minute, and study-of which shows," Senator Jones ing it understandingly, and with great from the sodden and hopeless conditions was paid \$210. In a little while I went

> to begin business as a lawyer. Opens a Law, Office.

quired. to Enfield and started the Southern lish myself in a permanent and lucrative College he sent me word that he practice. I wanted to go somewhere else, Blaine in 1884, the year I came of age. wait for his tuition if I cared to but my friends persuaded me to settle In 1883 I stumped around in rural schoolse-his struggling little school. I had in Decatur, a few miles north of my meney enough to carry me to Enhome, and in the very next county. I Mr. Montgomery took me to a was young, inexperienced, and strange, per by the name of Miller, who gen- and my \$150 didn't last very long, notby said he would wait for my board. withstanding my economy. But I didn't times from end to end. Last year the age of sixteen I left home, never get into debt. Word came one morning made speeches in the Central West for that Mr. Montgomery had left the col- Mr. Taft." lege at Enfield, and that I could have his Sets Out for Chicago.

"At the end of the school year I paid place. I forthwith closed my brief and financially disastrous experience at Decatur. When I reached Enfield I was pennitur. When I reached Enfield I was pennitur. debts with money earned in the hare tur. When I reached Enfield I was pennirest fields. I remained with Mr. Mont-less. The school was run down and had lost it geon went to pieces over the free silgomery until I was twenty-two years in reputation, as well as in students. I ver question. Francis W. Cushman, now and had finished my college course. Worked like a horse for two years, and known as one of the great orators and

I got the notion of being a lawyer, I and you had accepted the hazards of matrimony regardless of your unprosper
way in Iowa and a cowboy and school teacher in Wyoming, and myself stumped matrimony regardless of your unprosper
the fact of the

she married again. My stepfather was from 5 o'clock in the morning until 7 vantages to a young lawyer without the navigators done full duty as such. means. Mrs. Jones and the baby were "The dean of the law school truly said left in Illinois, because I didn't have village of Bethany, and renting a that I had come to Chicago at the wrong funds enough to take them along. I We were always poor, the want of every- stayed at home until after harvest. I traveled to Spokane in an immigrant car. A friend there advised me to settle They had assured me that at North Yakima, a town of about 1.000 of our class in every agricultural com-almost any lawyer would jump at the chance to pay me good wages for study. Territory. I arrived at the place which And at ten years of age you were hired ing in his office, swriting law papers and has since been my home on April 2, 1889. I didn't know a soul, either in town or the adjacent country, and all

"In twenty years." Senator Jones went the Desert of Sahara has been touched by water, and now blooms like a garden. cities, and refrigerator cars are being in the country, but near to irrigation

Country a Rich One.

"Why, sir," and Senator Jones be came pleasantly oratorical, "the State of Washington, nearly as large as New England, Delaware, and Maryland comtempted to spend was sorely needed at similar labor. Soon after entering the bined, with its immense stretches of deslaw school, in September, I arranged ert only walting for moisture, with its with a firm of lawyers to sweep and three crops of alfalfa every summer! with its 30,000,000 acres of fir, cedar, hem lock and spruce timber: with its single trees which cut 400,300 feet of lumberenough to build eight seven-room houses -with its apple orchards, which yield

"But," I asked, "did you find employment as soon as you got to North Ya-

"Oh, yes," Senator Jones answered. mind for a long time, and if I was to very fortunate. In the meantime I was putting away his speaking voice and omitting his gestures. "A real estate comadded, 'that Mr. Bilss was a mighty good energy. I was much worried, however, Mrs. Jones and we went to housekeeping I was glad to assure him that I when I thought I should have no capital in a two-room shack. In fourteen months the reasons and circumstances.

practice. Some books would be necessing and bought a set of abstract books on credit. My first fee amounted books on credit. My first fee amounted kept a select school in Bethany. He was an educated man, and had studied and day I heard that teachers were needed in which I performed before a justice traveled in Europe. I speak of him par- in the night schools. I passed the ext of the peace. One of my partners was sary. ticularly because I owe him my rescue amination, taught twenty-one weeks, and elected prosecuting atterney, and that helped us considerably. However, the abstracts we made of real estate kept us alive and more or less cheerful. Our business grew and I made a respectable living, doing a general country practice in a region of farms and orchards. In "And then what happened?" I in- time I bought some land and now I grow apples, pears, and alfalfa."

> Made Speeches for Blaine. "When dld you begin to take an inter-

est in politics?" "I made some alleged speeches for houses for Gen. Harrison. After going to there was a campaign and in my own contests I have traveled the State many

would be soundly beaten. Washington then had two members of the National House of Representatives and they were elected at large and not from districts. Cushman and I, being the only candidates before the convention, we were nominated by acclamation. Our defeat

paign in my State. Cushman once said, the simply puts on a clean pair of socks, sticks a tooth brush in his pocket, and

"That is about the fashion in which we electioneered in 1898, 'going on the train,' again quoting Cushman, by wagon, on a again quoting Cushman, by wagon, on a bicycle, in a rowboat, or on a mule— only so we got there. To the surprise of the public, we were elected. I was re-elected four times, and Cushman, still n Congress, is serving his sixth consecutive term. On my way to the city of Washington I stopped at Bethany. I hadn't seen my mother or my old friends

make for Senator?" 'I' traveled the State and addressed the people, but I spent no money-I had none to spend, as a matter of fact. My pponent, Mr. Ankeney, then in the Sen-

"What have you learned by your ex-perience in politics?" I asked. That the man who keeps his word under all circumstances and tries to be to the heart of every one of you. fair to every individual and to every in-

### PILOTS OF THE GREAT LAKES

he is running for public office."
(Copyright, 1999, by James B. Morrow.)

Perplexities for Inexperienced Men. Deviations of the Compass.

on Their Shores Buring the Season of 1908.

From the Chicago Tribune.

the volume of shipping, there are the few- but a definiteness of purpose as well.

Lakes a clear sky and good weather gen-no human being but in whose breast there erally and he can be depended upon to burns the fire of some ambition.

to know how many young men just off the farms of the country are wheelsmen hole. and navigators of lake vessels. Some of depending upon the senses of sight and hearing to lead them into port. In dense fog or blinding rain or snow these pilots

In this Great Lakes region between the ion of 18 degrees from the true pole. At the port of Chicago, for example, the compass needle points 3 degrees to the right of the north though at right of the north, though at other points on the lakes the deviation is as nuch as 10 degrees. What the significance of such deviation

s may be seen when, left uncorrected, he navigator attempts to sail by such a ompass. In one compass "point," as conand a quarter degrees. Thus at certain ports on the Lakes the magnetic compass uncorrected, may be almost one point out as to the true north. On point out of this true north on the part of the wheelsman steering for a harbor 100 miles away will eave him twenty miles out of his destination. Or if he shall be trying to make the mouth of a river only five miles away in point will cause him to run astray by one out of his reckening in thick weather is In addition to this deviation of the compass needle, however, the effect of carmuch is carried on the Great Lakes, may "In January my funds gave out and twenty tons to the acre in seven years put the compass needle even further off, With the needle several degrees out of the with these ores may promise far greater implications to the sailor.

Not infrequently the navigator who those about him.

Pecognizes the necessity of having his Don't fear to cultivate all the worthy compass corrected does so with a cargo he may shift to a cargo of non-magnetic

year resulted in total loss of the vessels, strenuous way some of us go about our but in the delays and dry docking of optimism and to show you that even opvessels for repairs the money loss to owners was enormously heavy.

Troubles with Dyes. From the Boston Herald.

Semetimes when gowns or trimmings are dyed, not all the little laces or embroiderles come out alike. At first this seems an unsurmountable calamity, but a clever woman may work wonder with the fabrics if she will spend time and A saucerful of dye may be mixed up, and

by trying several combinations it is possi-ble to match the shade exactly. Ther dointfly she may go over the parts which did not take the dye.

times before it will take well and al-though the process takes time and is tedious, the splendid results are well worth the effort.

Did You Ever Notice?

From the Chicago News. Stubb-Yes, as they came from opposite directions I heard each woman murmur to herself: "The last person in the whole world I wanted to meet ' Penn-Then I suppose they passed on

# OPTIMISTS, BE AMBITIOUS

Strife for Higher and Better Things a Powerful Factor in Our Lives. "Justice" Will Be the Subject for Consideration

By THE OPTIMIST.

Next Week.

Dear Fellow-Optimists: I hope the contributions last week on "Sincerity" proved "What kind of a campaign did you or a kindred topic, because I believe the off more than conquerors." sentiment to be a most fruitful one for

This week's topic was not chosen at random. Following my request of some ate, is a very wealthy man. Under our primary law, the Republicans are permitted to indicate whom they want for topics. Almost every mail brought votes ing an admirable expression of the sentiunited States Senator. My majority was for "Ambition," and I have been saving ments of the club: it for a special occasion. The way in which you have responded to the call shows me that it is a subject very near

Ambition, my friends, is a powerful terest is not required to use money when factor in our lives. Individual ambition is what makes it possible for the world to grow. I need not point out to you the enditions that might exist to-day all about us were every one content to stand Wood, of 201 C street southeast, has been still, satisfied with what he has. In the awarded second prize: material aspect of life ambition to succeed, whether for the financial reward still upward toward a summit where you that comes with success, or for the fame will find your chiefest pleasure in conthat comes with some notable achievement, or even for the personal satisfa-tion that grows out of a work well per-bor and the community.—Mark Twain. formed, we see everywhere the result of

guman ambition. his or her responsibilities. We were not sent here on earth to idle or to live on the ideas and the ambitions of the ideas and the ambition and the ideas the ideas and the ambitions of our fel- For the glorious success that must some low-creatures. Unless we contribute our share we will quickly discover that we "The finest pilots in the world are in the must drop out of things. And to keep Striving and hoping, till the victory is vessel service of the Great Lakes," said a our heads up, to assume our quota of the Hydrographical Office official, "but in burdens of existence, requires not only that we have a sense of responsibilities, "Well done." spite of the magnitude of these lakes and that we have a sense of responsibilities,

est possible navigators in the seaman's power is not given to all of us to be sense of the term.

Amount of its definition is definitely all of us to be great. Capabilities of mind and body and great. Capabilities of mind and body and great. "Give the average vesselman on the of resource are not equal. But there is

steer a course to a hair; but give him the thick fog, rain, snow and the elements, your college and school days you often and he may know so little of his compass as to place in danger his vessel, cargo musician. Ministers, doctors, lawyers, and crew, simply through his ignorance actors, poets, and novelists all budded among you. In some of these cases am-According to the reports of the Hydro- bition went off at a tangent. Maybe the graphic Office 217 vessels of all kinds painter of school days is the lawyer of anded in the Great Lakes in 1908, to-day. Perhaps the successful merchant or broker you know wanted in his youth | Work! Wark! Work! to preach eloquent sermons, and so on. Make every action of your life count; 158 cases, and of these ninety-two strand- They are no less useful members of soings are reported as being avoidable had ciety on account of this. They simply stick to your course-forget to heave that found their proper spheres, for dogged sigh; It would be surprising to the average determination and unswerving purpose He conquers who says earnestly, "Til andsman on the rims of the Great Lakes are only valuable when properly directed. Ambition cannot help the square peg-which stubbornly sticks in the round

some knowledge of the principles of navi- Emerson: "Hitch your wagon to a star." than to feel their way across the lake, No man actually knows of what great Even though he fail, he has at least made pride, and covetousness. It is describe

all bearing evidence that ambition is one o spread the lesson of self-help and help nitely patient and service of others has a definite purpose. Every member who joins the club and wears the button subscribes to that ambition

Don't be discouraged if what you desire optimist's lexicon which is synonymous with hopelessness. Ambition, like hope, springs eternal. The healthiest form of ptimist is that which carries conviction, tion cannot so bravely weather the storms

Be ambitious, optimists. Know the ambition of your friend, your neighbor, and help him along his road.

Many of the greatest literary lights of oftion in very high regard. In very many instances they have almost treated it with ways willing, but the keynote to succ to climb above his fellows. But I do not of Almighty God. Ambition to reform believe that the true ambitions of life are based on selfishness or a greed for gain. lasting life of many a soul. Ambition Ambition, on the other hand, is the imtrue north, due to the influences of the daily tasks. In an optimistic mood one magnetic pole, the loading of a vessel places ambition among the virtues-the qualities of character which are not only useful to the individual, but helpful to

ambitions you can harbor, for there is a of this ore in his hold. He accepts the reason why we should constantly encorrection, made with due recognition to deavor to improve not only ourselves, but A member of the club who is at presout again, perhaps leaving him with no in touch with the current topics of our thought of another correction as neces- contests sends in a verse which some of you may have seen already, but which I Comparatively few of the wrecks of last am using to-day as illustrative of the timism may be overdone: I've joined the new Don't Worry Club,

And now I hold my breath; am so scared for fear I'll worry That I'm worried 'most to death Another of my correspondents sends in THIS WEEK'S PRIZE WINNERS.

First Prize-\$5.00 ...... Katherine O'Brien, 79 S street, Second Prize-\$3.00. ............................... C. Wood, 201 C street southeast. Third Prize-\$2.00 ...... F. M. O'Rourke, Charleston, S. C. Five priges of \$1.00 each-G. Wesley Childs, 311 Riverment avenue, Lynchburg, Va.; M. T. Hanlon, 715 Eleventh street northeast; Mrs. Robert

T. Frailey, 1245 North Capitol street; Kathryn E. Phelps, 1601 Fifteenth

a little word of encouragement which I though particularly gratifying, and it will please you all as much as it does me:

street; Robert H. Pierce, Box 283, Woodstock, Va.

"The weekly optimistic page is an inspiration to a high and lofty ambition. We are factors in the great work of uplifting as helpful and inspiring to you all as our fellows, and armed with those esthey did to me. At some future time I sontials-faith, hope, courage, ambition, hope to have another contest on "Truth" sincerity-we can dare and do and come

> The subject for next Sunday will be "Justice," and I look for the usual outpouring of excellent thoughts and helpful For the contest on "Ambition" I have

I live for those who love me, For those who know me true; For the heaven that bends above me

And the good that I can do: For the cause that needs assistance For the wrongs that lack resistance, For the future in the distance, And the good that I can do. -Thomas Guthrie.

The following contribution by A. C. Diligently train your ideals upward and duct which, while contenting you, will be

The third prize I have given to F. M. It constantly spurs forward the man or O'Rourke, Charleston, S. C., for this ex-

day be ours

If we labor on through the shining hours,

One dollar is awarded to each of the following selections on "Ambition:" "To live content with small means; to seek elegance rather than luxury, and refinement rather than fashion; to be worthy, not respectable and wealthy, not rich; to study hard, think quietly, talk gently, act frankly; to listen to stars and birds, to babes and sages, with open heart; to bear all cheerfully, do all brave-

word, to let the spiritual, unbidden and unconscious, grow up through the common—this is to be my symphony."

J. WESLEY CHILDS.
91! Rivermont avenue, Lynchburg, Va.

ly, await occasions, hurry never-in a

Have patience, pluck, and moral courage;

Ambition, that high and glorious pas-Ambition is the steady hand at the sion which makes such havoc among the them in winter schooling may have gained wheel when the course is fixed Says sons of men, arises from a proud desire of honor and distinction, and when the gation; many of them know little more Which means that we should aim high, splendid trappings in which it is usually things he is capable unless he has tried. consist of the mean materials of envy, the attempt, and though the world may by different authors as a gallant madness, fog or blinding rain or snow these pilots not give him credit for doing his best, his a pleasant polson, a hidden plague a semight be the better off if the wheelhouse work will show in the end there was cret poison, a caustic of the soul, the work not provided with a compass. Ambition is not only desire, it is hope. risy, and, by crucifying and disquieting Amoution is not only desire, it is more.

Amoution is not only desire, it is more.

Amoution is not only desire, it is more.

It is the strength of optimism. On this all it takes hold of, the cause of melan
Lakes there is a total compass devia
page to-day are quotations and essays, choly and madness. The ambitious perof optimist's greatest allies. The Wash-ington Herald Optimist Club in its effort fatigable attendance. He must be infi-

> 1345 North Capitol street. Lowliness is young ambition's ladder, Whereto the climber upward turns his

round. He then unto the ladder turns his back,

Looks in the clouds, scorning the base By which he did ascent. Shakespe KATHRYN E. PHELPS. 1001 Fifteenth street.

Ambition is the pathway to success. No man ever succeeds who lacks ambition. the past have not held mere worldly am. You may have goodness, you may be watchful, you may be truthful and alcontempt, or at least have leveled shafts is ambition. An ambitious person will alof sarcasm at the vanity of man's efforts ways win and enjoy the wonderful gifts and to do better has resulted in the everighest business and social position is ROBERT H. PIERCE.

> The following have received honorable Ambition, thou art a mighty force, Whose promptings lead men on to noblest

Or sink their souls in deepest hell. Within thy hand thou hold'st the key To every hope men set their hearts upon, Save one alone, and that hope, happiness And thy caress a sting that wounds the Oh, leave me! Leave me! Get thee gone

Yet stay-I would not have thee go.

GEORGE B. PRINDLE.

#### THE WASHINGTON HERALD OPTIMIST CLUB.

Please enroll my name as a member of The Washington Herald Optimist Club, and deliver to me the Club Button, the insignia of our hopeful brotherhood.

Street No.....

Note-Club buttons will be given out at the office of The Washington Herald on presentation of this coupen properly filled out. Coupons may be mailed in by enc-ef-town members.

#### AMBITION.

When you are aspiring to the highest place, it is honorable to reach the second or even the third rank.-Cleero.

Be always displeased with what thou art, if thou desire to uttain what thou art not; for where thou hast pleased thyself, there then abidest .- Quaries.

The tallest trees are most in the power of the winds, and ambitious men of the blasts of fortune.-William Penn.

The thing we long for, that we

-Lowell.

I do not like the man who squanders life for fame; give me the man who, living, makes a name.-Martial.

He that fliches from me my good Dame Robs me of that which not en-

riches him. I consider him of no account who esteems himself just as the

popular breath may chance to Each man has his own dealres; all do not possess the same in-

clinations .- Persius.

The desire of the moth for the star. Of the night for the morrow, The devotion to something afar From the sphere of our sorrow.

-Shelley.

Under the shadow of a leafy bough That leaned toward a singing rivulet,

pure white stone, whereon, like crown on brow, The image of the vanished

star was set; And this was graven on the pure white stone In golden letters: "While she lived she shone."

-Jean Ingelew. The most effectual method that been devised for diverting men from vice is to give free scope to a higher ambition.-

Lecky, Hist. Eur. Morals. Mere family never made a man great. Thought and deed, not pedigree, are the passports to enduring fame.-Skobeleff.

Ambition is the germ from which all growth of nobleness proceeds .- T. D. English.

timates himself by an idea which is higher than himself, and a mean man by one which is lower than himself. The one produces aspiration: the other, ambition. -Beccher.

Most people would succeed in small things if they were not troubled with great ambitions,-Lengfellow.

Most natures are insolvent; cannot satisfy their own wants; have an .mbition out of all pronortion to their practical force. and so do lean and beg day and night, continually.- Emerson

To wish is of little account; to succeed you must earnestly desire, and this desire must shorten thy sleen .- Ovid. If you wish to reach the high-

eat, begin at the lowest .- Syrnz. Hitch your wagon to a star .-

We should be careful to deserve a good reputation by doing

well; and when that care is once taken, not to be over anxious about the success.... Rochester. To take ambition from a soldier is to rob him of his spurs .-

Christy Maxims. Applause is the spur of noble minds, the end and alm of weak ones .- C. Colton.

I am not the rose, but I have lived near the rose .- H. B. Con-

I see, but cannot reach, the height That lies forever in the light, -Longfellow.

He said: "Great ambition is the passion of a great character. He who is endowed Shakespeare says "Fing away ambi-tion. By that sin angels fell. How, then, can man, the image of his Maker, hope ples which direct him."

If we are ambitious of true honor and Let us have Napoleon I answer him. of the real glory and perfection of our nature, it is the very incentive of virtue; but if we are ambitious of titles, place, and of ceremonial splendor or display, it is as vain and little as the things which we seek. "Ambition is the spur that makes man struggle with destiny. It is heaven's own incentive to make purpose great and achievement greater. MARIE H. BOGDAHN.

335 North Carolina avenus south "Good, better, best, Never let it rest Till your good is better And your better best. ELIZABETH POWELL CRUMP.

Ambition is a spirit in the world that causes all the ebbs and flows of nations, keeps mankind sweet by action; wilthout that the world would be a filthy, settled

Ambition is vital to the perfect fulfillment of all optimistic problems. It is a quality, potent for good when prompted

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